Robert Edward Rain

Rob Rain is the Chief Executive Officer at OTO Development, part of The Johnson Group, which is a private company that develops, owns, and operates select-service and lifestyle hotels throughout the continental United States, many with proprietary restaurant concepts. As chief executive, Rain oversees strategic initiatives designed to drive growth across OTO's industry-leading portfolio, with an emphasis on increasing efficiency and maximizing profitability while continuing to elevate the guest experience.

Rain has worked with The Johnson Group family of companies for more than a decade, initially working in private equity with WJ Partners. In 2014, he was named President of the Industrial Division at Johnson Development Associates where, over the course of 10 years, he helped grow the platform into one of the largest private developers of warehouse space.

A veteran of the United States Marine Corps, Rain spent four years as an infantry officer before beginning his private sector career. He led infantry units in Iraq and Afghanistan and received a Bronze Star with Valor for actions against enemy forces in Afghanistan.

Away from work, Rain stays busy with family life while raising four children with his wife, Dargan. He is also committed to community service. He previously sat on the Spartanburg City Council and now serves on the South Carolina Ports Authority Board while also serving as an Elder at Westminster Presbyterian Church.